

Company name: StratéBord

| Function: | StratéBord's Managing Director | |
|------------|--------------------------------|---------------------|
| Birthdate: | 20/05/1961 | Nationality: French |

Main Skills

31 years of experience in different sectors: refining (5 years), waste treatment (5 years) and port (21 years).

Main areas of expertise: Maintenance management, Project management, Human resources management, Strategic management.

Education

Generalist Engineer, graduated from Ecole Nationale Supérieur des Arts et Métiers Ingénieur Arts et Métiers – 1984

HEC - Cesa 2006.

Work experience

- **Since 2013 STRATEBORD:** Creation and Direction of the company. Area of expertise: Strategic Steering, Manpower Planning, Organizations, Project Management.
- **2012-2013 VALERIAN** (Spie Batignolles Group) Construction industry company: Project Manager on PROJENOR (Creation of a multimodal platform at the Havre Harbor).
- **2007-2012 ETARES** (Subsidiary of the Grand Port Maritime of Le Havre GPMH) Waste management industry company: Chief Operating Officer.
- **2002-2007** Grand Port Maritime of Le Havre: Human Resources Director. Creation of the HR Division and implementation of the Manpower Planning. Preparatory work for the reform of the harbors.
- **1994-2002 Grand Port Maritime of Le Havre**: Handling Division Director. Management of projects of acquisition, maintenance realization.
- **1991-1994 Grand Port Maritime of Le Havre**: In charge of the tools and equipment's maintenance. Elaboration and implementation of the maintenance policy.
- **1985-1991 ESSO SAF** Refining. Several functions: Maintenance Projects Process.



References

| Dates | Place | Final custumer | Position | Description |
|-------|----------------------------|--|--|--|
| 2016 | France Saint Nazaire | TGO – Terminal Grand Ouest | Project manager | Expertise of 3 container cranes - Maintenance survey of the terminal – assistance for the definition of main characteristics of a new STS |
| 2016 | France Paris | EMN - Ecole de management de Normandie | Trainer | Training on Strategic Steering and Dashboards – Level : Master's Degree |
| 2015 | Tunisie Tunis | AFD – Agence Française de développement | Subcontrac tor of PPC – Poitou Port Consulting | Critical analysis and proposals on the project of concession contract concerning the cereal terminal of the port of Tunis – La Goulette - Radès |
| 2015 | France Le Havre | IPER | Trainer | Port equipment management |
| 2015 | France | CCI Saint Malo | Project Manager | Leading a special evaluation on 2 PEINER cranes of the harbor. |
| 2015 | France Le Havre | GPMH – Grand Port Maritime du Havre | Co-leader | Leading a special evaluation on a naval reparation crane. |
| 2015 | France Paris | BOLLORE Africa logistics | Project Manager | Implementation of a data base for Computer- assisted Maintenance Management for : RTG Koné Crane Gottwald series GW640 Crane |
| 2015 | France Le Havre | GMP Générale de Manutention Portuaire | Project Manager | Implementation of a data base for Computer- assisted Maintenance Management for : ZPMC Container Gantry Cranes – Terminal de France Straddle carrier |
| 2015 | France Caen | CCI Caen | Sub- contractor of AXS Ingénierie | Special evaluation of a RORO gateway and a crane park. |



CV - Thierry TOUBHANS

| Dates | Place | Final custumer | Position | Description |
|-------|----------------------------|---|-----------------------------------|---|
| 2015 | France Saint Malo | CCI de Saint Malo | Project Manager | Realisation of an equipment plan for St Malo Harbor – The mission consists in defining the necessary equipment for the next coming years according to the commercial positioning of the harbor and its development perspectives. An equipment renewal policy must be implemented. |
| 2015 | France Le Havre | ERAMET – Usine du Havre | Consultant | Coordination of the technical turnaround of Le Havre Factory – Implementation of the tools linking the data extracted from the SAP system to operational tools under Excel and a planning under Project. Implementation of the procedures of preparation and follow-up of the turnaround. |
| 2015 | France Paris | BOLLORE Africa logistics | Project Manager | Optimization of preventive maintenance of Container Gantry Cranes – The mission consists in optimizing the ranges of preventive maintenance in link with the users. |
| 2014 | Tunisie Tunis | AFD – Agence Française de Développement | Project Manager | Support and Expertise Mission at the Office of the Trade Navy and Harbors (OMMP) – Tunisia. Diagnostic of the exploitation of the Tunisian harbors. Detailed expertise of the container terminal of Radès Harbor (Tunis) on the following aspects: exploitation, maintenance et equipment management. |
| 2014 | France Saint Malo | CCI de Saint Malo | Project Ownership Assistant | Project Ownership Assistance for the acquisition of buoys for the ships. Includes the definition of the needs, the writing of the tender documents, assistance for choosing the project owner, the follow-up of the studies, manufacture, commissioning, punch lists. |
| 2015 | Haïti Port au Prince | GPMH – Grand Port Maritime du Havre | Project Manager | Assessment of the Human Resources of the National Harbor Authority (APN). Mission 2: Operational support for the implementation of the reform of Haitian harbors. |



CV - Thierry TOUBHANS

| Dates | Place | Final custumer | Position | Description |
|----------------|----------------------------|---|-------------------------------------|---|
| 2014 | France Saint Malo | CCI de Saint Malo | Project Ownership Assistant | Project Ownership Assistance for the acquisition of a harbor crane for the Trade and Industry Chamber of St Malo - Includes the definition of the needs, the writing of the tender documents, assistance for choosing the project owner, the follow-up of the studies, manufacture, commissioning, punch lists. |
| 2015 | Haïti Port au Prince | GPMH – Grand Port Maritime du Havre | Project Manager | Assessment of the Human Resources of the National Harbor Authority (APN). Mission 1: Diagnostic of Human Resources and basis of the APN's re-organization. |
| 2014 | France Puteaux | Bolloré Africa Logistics | Project Manager | Computer-assisted Maintenance Management for: implementation of the data base for container gantry cranes. |
| 2014 | France Le Havre | GPMH – Grand Port Maritime du Havre | Consultant | Formalization of the strategy of the direction of the industrial harbor area. |
| 2013 | France Le Havre | VALERIAN – Agence Ouest | Consultant | Formalization of the strategy of the North Western Agency – Implementation of the OVAR Method to build the dashboards and implement the Strategic Steering. |
| 2013 - 2014 | France Puteaux | UNICAF (Filiale d'achat de BOLLORE) | Sub- Contractor for SARGEL | Several African terminals exploited by BOLLORE – Management of the commissioning and the verification phase of regular services for container gantry cranes located on 4 different terminals. |
| 2013 | France Le Havre | ERAMET – Usine du Havre | Consultant | Formalization of the strategy of Sandouville's Factory – Implementation of the OVAR Method in order to build the dashboards and implement the Strategic Steering. Training of the teams. |
| 2013 | Ghana Tema | UNICAF (Filiale d'achat de BOLLORE) | Sub- Contractor for SARGEL | Ghana – Tema's Harbor – Container Terminal MPS – Receiving of 2 container cranes supplied by CARGOTEC. Mission fulfilled on behalf of SARGEL. |



| Dates | Place | Final custumer | Position | Description | |
|----------------|----------------------------------|------------------------------------|-------------------------------------|--|--|
| 2002 - 2007 | France Le Havre | IPER | Trainer | IPER – Trainings regarding Manpower Planning and Strategic Steering. | |
| 2002 | Madagas car Taomassi na | PAH – Port Autonome du Havre | Consultant | Madagascar –Tamatave's Harbor – Mission on the re-organization of the harbor after the privatization of the container terminal. | |
| 2002 | France Le Havre | PAH – Port Autonome du Havre | Technical Department Director | Grand Port Maritime of Le Havre – Management of the acquisition project of a gantry grab crane for 35 T for the multi-bulk terminal of Le Havre. | |
| 2001 | France Le Havre | PAH – GMP - CNMP | Project Manager | Le Havre Harbor– Acquisition of 4 container gantry cranes NELCON for the northern private terminals. | |
| 1998 | La Réunion Le Port | GPMH – CCI Réunion | Project Manager | La Réunion – Port Réunion – Acquisition of a bulk unloader of 600 T/h. | |
| 1996 - 2002 | France Le Havre | GPMH | Trainer | IPER – Various trainings, as part as seminars organized by IPER – regarding the management of harbor's equipment (planning, acquisition, maintenance, exploitation) – Basis: IPP3 Program created by the CNUCED. | |
| 1996 | France Le Havre | GPMH - Agroport | Project Manager | Le Havre Harbor – Agroport - Acquisition of a 1800 t/h cereal loader. | |
| 1995 | France Le Havre | GPMH - EDF | Project Manager | Le Havre Harbor – EDF – Realization of a coa storage park. | |
| 1994 | France Le Havre | PAH – Port Autonome du Havre | Project Manager | Grand Port Maritime of Le Havre – Commissioning of a car ferries gateway of the trans-Channel traffic. | |
| 1992 | La Réunion Le Port | GPMH – CCI Réunion | Project Manager | La Réunion – Port Réunion – Study and implementation of a structure for the maintenance of the container gantry cranes of the harbor. | |



Languages

| | Spoken | Read | Written |
|---------|-----------|-----------|-----------|
| French | Excellent | Excellent | Excellent |
| English | Good | Good | Good |